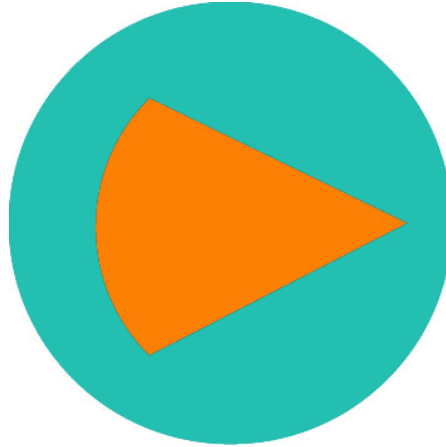


Project Management Webinar



PM in Theory: Powerful Relationships

PROJECTinsight®

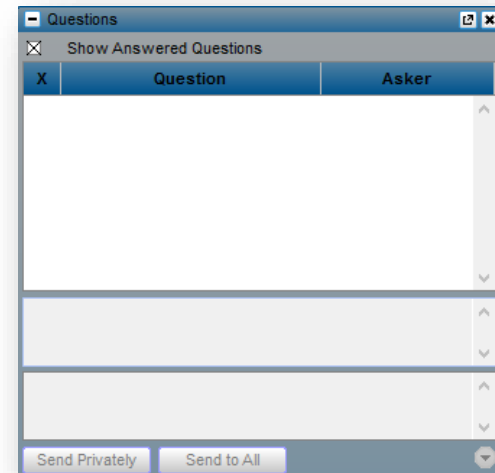
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Things to Know...



- ▶ All participants will be on mute
- ▶ Questions are welcome
- ▶ Use the question box to ask questions
- ▶ PM training is valid for 1 PDU
- ▶ Must be in attendance
- ▶ PDU certificate sent by the end of the day



Moderator



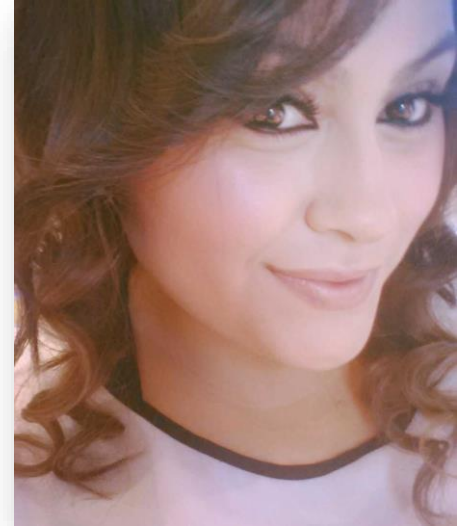
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Presenter



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PMP® and CAPM® certification, leadership,
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Presenter



Brenda Williams

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Coach, Professional Speaker



Objectives of the Webinar



At the end of this webinar, you will be able to:

- Have More Effective Conversations
- Connect At A Deeper Level
- Build Trusting Relationships
- Gain More Commitment



Poll Question



Where Would You Like To Improve Your Relationships First?

- Boss
- Peer
- Client
- Personal





Personal & Professional Relationships

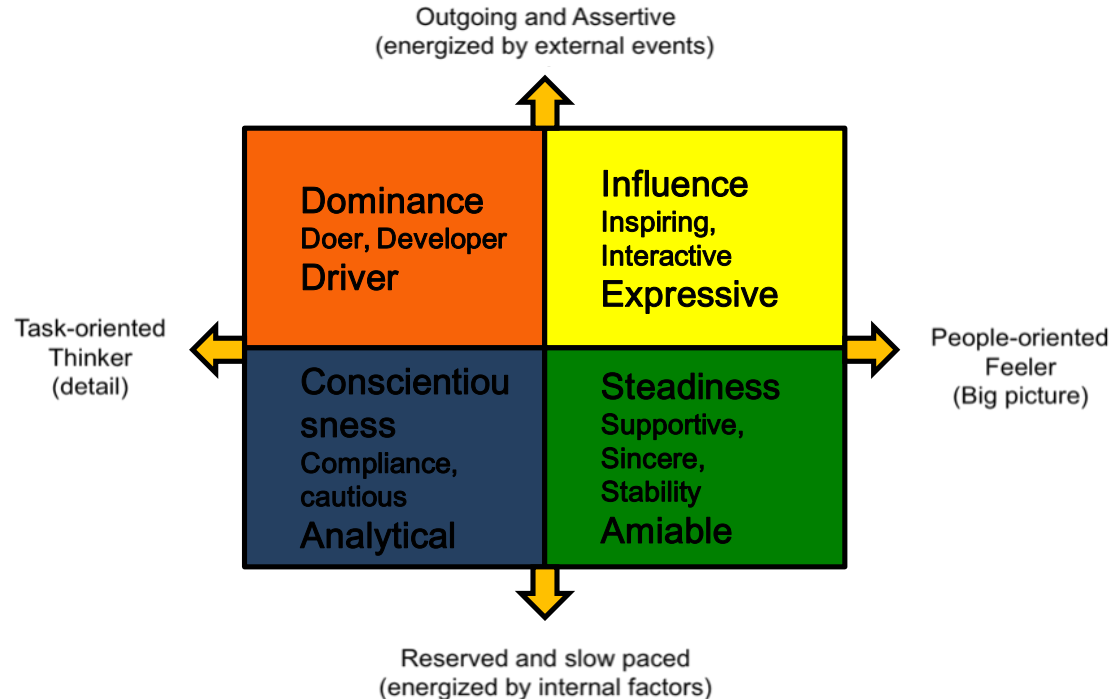


**Think about a relationship that you would like to
repair, make better or just begin.
What's been standing in your way?**





Behavioral Styles







**You Build Strong
Relationships Through
Great Conversation
Not...
One Person Showing The
Other Person How Much
They Know**



5 Strategies To Great Conversations



Give & Take

**Active
Listening**

**Passion/
Emotion**

Empathize

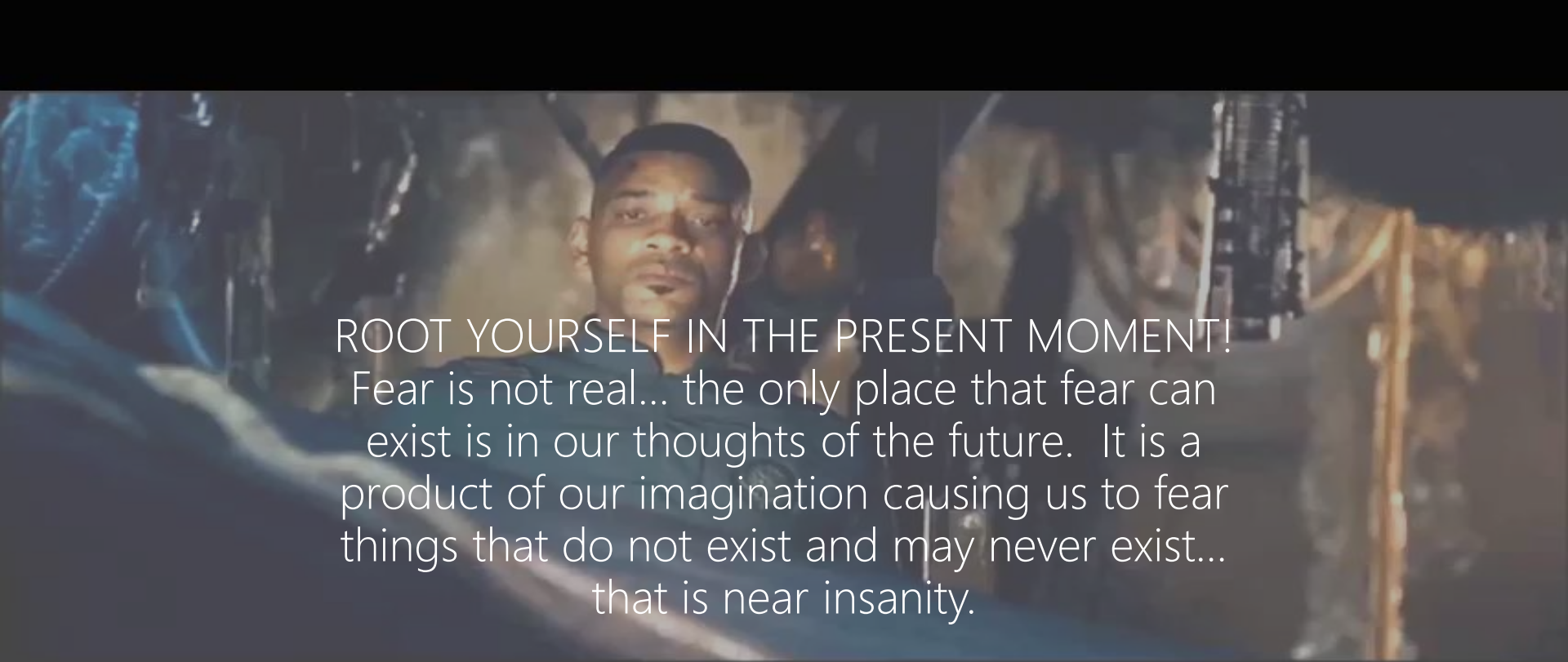
Mirror





Be Unafraid To Ask





ROOT YOURSELF IN THE PRESENT MOMENT!
Fear is not real... the only place that fear can
exist is in our thoughts of the future. It is a
product of our imagination causing us to fear
things that do not exist and may never exist...
that is near insanity.

5 Strategies To Connect With People



Make A List

Why Willing

Get Creative

Acknowledge

Persistence

intern





Follow The Person Not The Position





Make a List

Ascertain Goals

Add Value

Stay in Touch

SMART Goals

5 Strategies To Build Trust & History



“The Greatest Gift Is To Believe In Someone”





Encouragement

Support

Express Often

Mentor

Don't Stop

5 Strategies To Believe In Someone



“Know The Other Persons Agenda & Help Then Accomplish It”



Personal Agenda

Work Agenda

Priorities

Goals

Needs

5 Strategies To Know Their Agenda

Mastering Self Awareness and Communication Is The Key Happiness and Success

- ✓ Have More Effective Conversations
- ✓ Connect At A Deeper Level
- ✓ Build Trusting & Committed Relationships
- ✓ Gain Confidence To Ask For What You Want
- ✓ Get More Done In Less Time
- ✓ Set Healthy Boundaries
- ✓ Relieve Stress

Before David's Story *After*



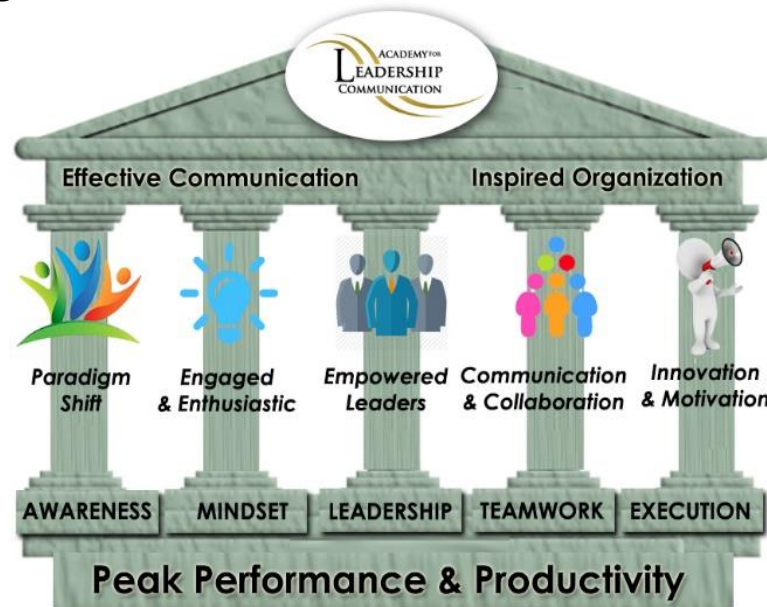
- Ready to Quit Job
- Teammates = Knuckleheads
- Obstacles & Problems
- Challenges
- Judgement
- Control
- Resistance
- Taking it Personally
- Not Listening
- Stress & Anxiety

- Change Agent
- Inspirational Leader
- Deeper Relationships
- Positive Energy
- Options & Solutions
- Understanding
- Accepting
- Appreciative
- Supportive
- Joy & Peace

What's your action plan?

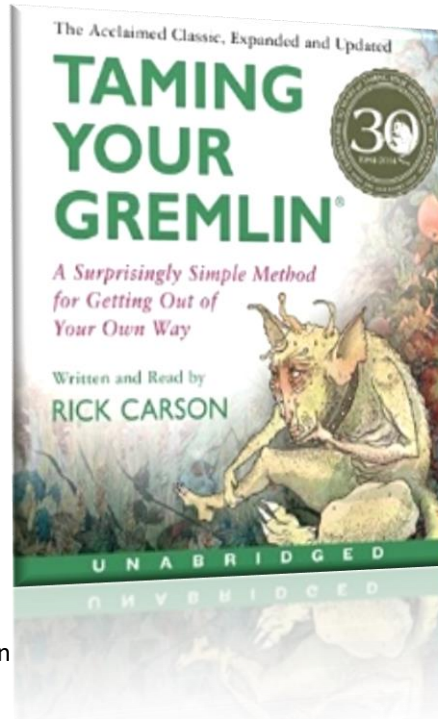
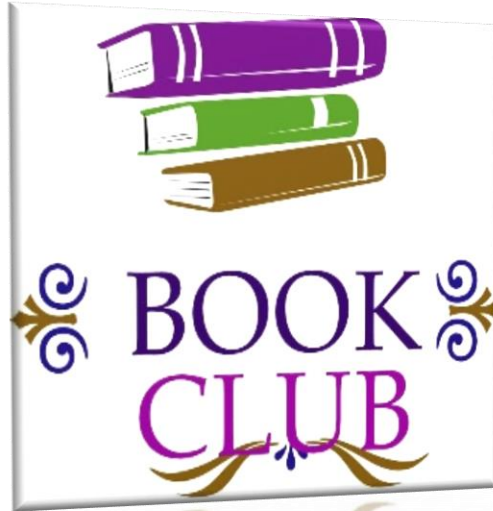


How Are You Going To Improve Your Ability To Build Powerful Relationships?



**ACTION
PLAN**

What Self Awareness Looks Like?



Monday, May 16th
6:30 PST Time
BrendaWilliams@AcademyFLC.com
714-283-1186



"THE RULES FOR WORK ARE CHANGING.
WE'RE BEING JUDGED BY A NEW YARDSTICK:
NOT JUST BY HOW SMART WE ARE,
BUT BY HOW WE HANDLE OURSELVES AND
EACH OTHER."

DANIEL GOLEMAN,
PH.D. PSYCHOLOGIST AND NOTED EXPERT ON EMOTIONAL INTELLIGENCE

POWERED BY
Soul SALT

EMOTIONAL
INTELLIGENCE
TEST

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